

## 2010 World Cargo Symposium Speaker Biographies Legal for Non-Legal



**James F. Brashear**  
Corporate Attorney and Partner  
Haynes and Boone, LLP

Mr. Brashear is a corporate attorney and partner at Haynes and Boone, LLP in Dallas, Texas. His practice areas include aviation and travel-industry law, as well as corporate, securities and transactional matters. Mr. Brashear is a member of the State Bar of Texas and the California Bar Association. He received a juris doctorate degree, magna cum laude, at the University of San Diego. He received a bachelor's degree from the University of California at San Diego.

Mr. Brashear formerly served as senior vice president at Sabre Holdings Corporation, a global travel commerce company and parent of Travelocity. Mr. Brashear also served as a senior attorney for AMR Corporation, the parent company of American Airlines. Mr. Brashear began his career in Los Angeles at the law firms Skadden, Arps, Slate, Meagher & Flom, and O'Melveny & Myers.



**Holger Bürskens**  
Partner  
Arnecke Siebold

Holger Buerskens heads the Transportation, Aviation and Logistics department of Arnecke Siebold, one of the major German aviation practices with offices in Frankfurt, Berlin and Dresden. Arnecke Siebold is a full service commercial law firm with focus on the Transportation Industry. The firm assists its clients not only in all areas of transportation and aviation law but also in all other relevant matters such as regulatory, competition, IP/IT, employment or corporate law.

Holger Buerskens received his legal education in Frankfurt, San Francisco and Montreal, where he earned a Master at McGill University. For more than 17 years Holger has specialized in the field of transportation and aviation. He is author of various publications including books on international business law and German transportation law. Holger Buerskens is member of the German Society for Transportation Law, the European Air Law Association and board member of the Canadian German Lawyers Association. He teaches at Heidelberg University and is a regular speaker at industry events. He is fluent in German, English and French and has been awarded the title of a specialised solicitor in transportation and forwarding law.

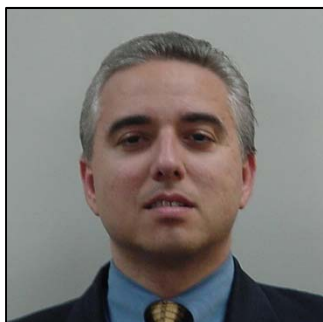


**Gerard A. Chouest**  
Partner  
Bersen Jacobsen Chouest Thomson Blackburn LLP

Gerard is a partner with over 25 years professional experience in the transportation and professional services sectors. His clients include domestic and international airlines, major accounting firms and their insurers. As an advocate he has represented these clients in provincial and federal courts of first instance and appeal, in arbitration proceedings and before various agencies, investigative bodies and tribunals. He provides advice to professionals respecting practice issues and is experienced in the technicalities of aviation licensing and regulatory affairs.

Gerard is a graduate of the University of Toronto Law School. He has been listed as a prominent practitioner in several publications, including Who's Who Legal, Lexpert, Best Lawyers in Canada and LawDay.

## 2010 World Cargo Symposium Speaker Biographies Legal for Non-Legal



**Juan Carlos Mencio**  
**General Counsel, N.A.**  
**Lan Airlines, S.A.**

Obtained his Bachelor's Degree in International Finance and Marketing from the School of Business of the University of Miami and his Juris Doctor Degree from the Loyola University. He is admitted to practice Law in the States of New York and Florida.

Mr. Mencio was in private practice representing major foreign airlines for seven years and in 1998 was asked to develop and head the Legal Department of North America for Lan Airlines and Lan Cargo.

He has been a lecturer and speaker at different forums worldwide, including the IATA Legal Symposium, Ius Laboris-Americas, South Florida Group of Regional Counsel, Association of Corporate Counsel, South & Central American Air Freight Conference, Conference for Legal and Finance issues facing the Aviation industry for ALTA, and ABA Forum on Air and Space Law, among others.

He has been a participant of the Chilean delegation negotiating air transport Bilateral Agreements between Chile and the People's Republic of China, Japan, Hong Kong, India and Dominican Republic.

---



**Prof. Wolf Müller-Rostin**  
**Consultant**  
**Lufthansa**

Wolf Müller-Rostin joined Lufthansa German Airlines as in-house counsel in September 1977 and was Director of the Legal Department of Delvag Luftfahrtversicherungs-AG (aviation insurance), a wholly-owned subsidiary of Lufthansa, from 1981 to 2007. He retired from Delvag/Lufthansa in February 2007 and now works as a consultant and lecturer and as off counsel for the aviation law firm of Ehlers, Ehlers and Partner in Munich.

Wolf teaches insurance, aviation and transport law at several German and Austrian universities. He is speaker of the Deutsches Luftrechtsforum (a group of German, Austrian and Swiss aviation lawyers) and a member of the executive board of the German Association for Transport Law. Wolf is also a co-author of commentaries on the Warsaw Convention, the Montreal Convention and German transport law and has written numerous articles on product liability and aviation law.

---



**Marshall S. Sinick**  
**Partner**  
**Squire Sanders & Dempsey, L.L.P.**

Marshall S. Sinick leads the firm's Aviation Practice Group named by Chambers in 2009 as one of the leading U.S. aviation practices. He counsels and represents major US and non-US carriers before various executive departments, administrative agencies, US Congress and courts in the United States. Representative matters involve marketing alliances, codeshare agreements, frequent flyer agreements, licensing proceedings, GDS hosting and participation agreements, aviation-related legislation, slot allocation and forfeiture proceedings, intergovernmental bilateral negotiations and antitrust counseling and defense.

Mr. Sinick has been involved from both a criminal as well as a civil perspective in advising a major carrier in one of the largest airline price-fixing investigations. He has been involved in formulating enacted aviation legislation concerning, among others, airport slots, waivers from US security directives affecting passenger screening and the carriage of freight and mail, the coordination of schedules and revenue sharing in certain US markets and the carriage and division of mail.

Mr. Sinick has worked with the Department of Transportation on numerous new carrier matters including complex questions of ownership and control, codesharing and antitrust immunity. He has also worked with the Federal Aviation Administration to

## 2010 World Cargo Symposium Speaker Biographies Legal for Non-Legal

persuade a local airport authority that it must allocate slots to a new entrant carrier in accordance with US federal law and federal funding grants received by the local airport authority. He has also worked on behalf of a non-US carrier seeking to consummate an immunized codeshare/marketing alliance with a major US carrier.

He served as program chair in 2006 and a panelist in 2007-2009 at the American Bar Association's Aviation Law Forum, as a panelist in 2006-2009 at the International Air Transport Association (IATA) annual Legal Symposia and as chair of the Latin American Civil Aviation CEO Conference from 2001 through 2006.



**Dan Soffin**  
**Partner**  
**Gates and Partners**

Dan Soffin received his BA degree in 1980 followed by Masters Degrees in business administration and health administration in 1985 and 1986. He received his Juris Doctorate in 1991, following which he was admitted to practice in Pennsylvania's Commonwealth and Federal courts.

In 1994, Dan qualified as a solicitor of the Supreme Court of England and Wales. From 1992 to 2003, he practised with the international aviation law firm of Beaumont and Son, moving from trainee to solicitor and partner. In 2003, he became a founding partner of Gates and Partners, an international law firm specialising in aviation with offices in London and Singapore.

Throughout his legal career, Dan has acted for air carriers in the US, Europe, Africa, Asia, India, and the Middle East. He advises on a wide range of insurance and liability issues including catastrophe management and high value cargo claims resulting from fraud and criminal activity. He has a special interest in cargo and has developed an expertise in dealing with claims and litigation arising out of air and road carriage of cargo. He is also an expert on contract and operational issues between air carriers and freight forwarders including liability and indemnity disputes.

With his MBA, Dan also advises air carriers on business, commercial, employment, and risk management issues. He is an active public speaker and has given numerous lectures and presentations to airlines, insurers, brokers, and aviation related businesses and organisations. Gates and Partners is an IATA Strategic Partner and Dan is a committed presenter and teacher at IATA Cargo seminars.



**Nancy S. Sparks**  
**Managing Director, Regulatory Affairs**  
**Federal Express Corporation**

Nancy Sparks joined FedEx in 1984 and has held various positions with the Company in Memphis, Tennessee, Brussels, Belgium and Washington DC. Prior to coming to FedEx, she was with the law firm Pepper Hamilton in Philadelphia, PA. Her undergraduate work was at the University of Pennsylvania and she received her law degree from the University of Virginia. At the present time, she supervises legal support for aviation issues, postal regulation and other transportation-related regulations within the FedEx legal department as well as international and domestic environment and restricted commodities matters.

She is the recipient of numerous awards and honors, including receiving the Federal Express' Five Star Award, its highest award for employee excellence, three times. She is a member of the board of directors of the International Aviation Club (Washington) and of the Women in Logistics and Delivery Services.

## 2010 World Cargo Symposium Speaker Biographies Legal for Non-Legal



**Carlos Manuel Tornero**  
Senior Legal Counsel  
IATA

A graduate of the University of North Carolina at Chapel Hill and the American University's Washington College of Law, Mr. Tornero was the former General Counsel for the all cargo airline, Florida West International Airways, Inc. in Miami, Florida a then Lan Airlines affiliate. Mr. Tornero currently supports the IATA Legal Services Department with the Cargo Services Conference and Cargo Agency Conference, which are responsible for establishing international standards for the transportation of air cargo. Additionally, Mr. Tornero is the corporate counsel for the IATA's wholly owned subsidiary, Cargo Network Services Corporation headquartered in Miami, Florida.

Additionally, Mr. Tornero's responsibilities at IATA include legal support for various IATA divisions including Safety, Operations and Infrastructure (SO&I) division which represents IATA on technical and operational matters, promoting safe, secure, efficient and economical air transport; IATA Training and Development Institute particularly with regard to forwarder and cargo airline training; competition law matter; and all aspects of international treaties and domestic regulations that affect the transportation of cargo by air.

---



**Thomas J Whalen**  
Partner  
Eckert Seamans Cherin Mellott, LLC

Thomas J Whalen is a partner in the Washington DC office of Eckert Seamans. Mr. Whalen's practice has consisted of: litigating international arbitration disputes and litigation cases before State and federal courts in the United States; rendering corporate and regulatory advice to carriers operating to the US on airline issues and advising clients on U.S. economic sanctions regulations and US export controls and potential liability of carriers, shippers and freight forwarders.

Mr. Whalen has been selected to appear in Expert Guides to the World's Leading Lawyers – Best of the Best - Aviation, 2007 and 2009, published by Euromoney Legal Media Group.

He speaks regularly at Professional Conferences on aviations issues and has published numerous articles on the Warsaw and Montreal Conventions.

Mr. Whalen is a graduate of Georgetown University Law Centre (JD 1963). He was the law secretary to the Honorable Gerald McLaughlin of the US Court of Appeals for the Third Circuit.

---



**Roger Whipp**  
Barrister  
Gates and Partners

Roger, a barrister by training, was a member of British Airways' in-house legal team from May 1995 until April 2006. One of his major responsibilities was the provision of legal services to BA World Cargo. In that role, he advised BA World Cargo on a range of business critical initiatives and issues including joint venture agreements, e-commerce, product terms and conditions, and ground handling. In addition to his cargo responsibilities, Roger played a central role on numerous significant projects including establishment and start-up of low cost carrier Go, outsourcing of IT, logistics, and engineering services, and BA's operational relocation to Terminal 5 at London Heathrow. Roger also had responsibility for management of all legal issues arising from the suspension and re-instatement

Concorde services and the ultimate retirement of the aircraft.

Roger joined Gates and Partners in April 2008 following several years as Director and Head of Aviation at major UK law firm Wragge & Co. He is a former Chairman of the IATA Cargo Legal Working Group.

---

## 2010 World Cargo Symposium Speaker Biographies **Legal for Non-Legal**



**Henning zur Hausen**  
**Vice President Legal and Political Services, General Counsel**  
**Lufthansa Cargo AG**

Henning was born in Munich and grew up in Brussels, Belgium. He studied law at Tübingen, Saarbrücken and McGill Universities. His legal articling included placements in New York and Brussels.

In 1997, Henning was appointed as legal adviser in the group legal department at Lufthansa and admitted to the Frankfurt bar.

In 2000, Henning became General Manager, Regional Alliances at Lufthansa Passenger Airlines. He also headed the "Lufthansa Regional" project restructuring Lufthansa's regional feeder airline system.

From 2003, as Director Investments, he was in charge of the portfolio management of subsidiaries and affiliates at Lufthansa Passenger Airlines and was appointed Managing Director of Lufthansa

Commercial Holding GmbH.

Since February 2007, Henning is Vice President, Legal and Political Services and General Counsel of Lufthansa Cargo AG. Besides providing in-house legal advice and looking after compliance, he and his team also manage relationships with trade associations, authorities and governments.

---